METHODOLOGY - Product Example















THINK

Trend research based on brief direction and target consumers.

DESIGN

Explore solutions to address the opportunities identified.

TRANSFORM

Develop not only the product but the service and business model.

REALIZATION

Finalize designs. source, and manage production.

















TRENDS AND INSIGHTS

SUSTAINABILITY

<u>Trend</u> – Packaging can be made with alternative material such as seaweed, orange – peels, cork, shrimp shells etc.

<u>Impact</u> – need alternative adds in the existing technology to use these materials such as the ordinary materials (paper, plastic etc.)

How we can help – (a) design for and source sustainable material; (b)support manufacturing; (c) design "buyback" business model to reuse the packaging.



COMBINATION DIGITAL + PHYSICAL

<u>Trend</u> – Product and space can tell us more than we expect, the technology AR, VR, QR-code trace a new experience in the ecosystem.

<u>Impact</u> – need UI/UX design and IT infrastructure in order to achieve a smart experience between product and user

How we can help — (a) design for UI/UX and alternative product/packaging to achieve the smart solution; (b) support manufacturing and implementation of the digital part



<u>Trend</u> – The upcycling is a life way, such as use the whole packaging and the product

<u>Impact</u> – need for flexible design and multi-functional usage, both for home, shared space, and traditional office

How we can help — (a) using our experience and global network we can develop new product lines that combine "work + lifestyle" (b) develop "modular" solutions that can be quickly changed by the users





ONCE UPON A TIME...

<u>Trend</u> – The journey of the product begins from the packaging in order to reflect the emotional story through the brand identity

<u>Impact</u> – need to pass through the customer emotions to get closer their habits

How we can help – (a) build a brand identity reflecting the vision and the hidden message of the brand (b) based on story we transform the experience creating a unique story